



## President's Message - ANG TAN LOONG

With the completion of the year 2006, there is an aura of achievement and sense of satisfaction of what have been achieved so far in PCAM. Not that we are resting on our laurels but rather reminiscence on the wonders of our progress as a whole. Just to recap on some of the most gratifying moments and activities during my term of office in 2006.

### Members coming forward to share their business and woes with PCAM

1. One of the members' client took legal action against a member, seeking financial damages & redress due to recurrent termite's attack. **PCAM interceded and represented** the member with amicable settlement in the tribunal court.



2. Forums organized with members forming a Consortium Dialogue Sub-Committee to monitor this "unfair trade practices" by MPSJ/Sepang. It was also tabled to engage legal advisor and as a result a legal aid fund was initiated by the Committee.

PCAM's rationale: **If one member suffers, every member will also suffer ultimately.** In the end, members stood steadfast with no uncertain terms and compromise. Our common struggle and persistent pressures upon MPSJ/Sepang bore fruits. On **6 September'06**, it was a historic day for the Pest Control fraternity. The Selangor Menteri Besar, Dato' Seri Dr. Mohammad Khir Toyo overruled the decision of the MPSJ & MPSepang to award pest control concessions to the 2 consortiums thus ending the members' woes & worries. Though the war is far from over, we remain committed to go the distance with them.



The Association is here to stay to moderate and help members who are marginalized, victimized and deprived of their rights to earn a decent living as well as to upgrade and develop the Pest Control trade in the Pest Control Industry of ours!! All in all, as the President, my belief and principle has always been promoting fairness, equality and compassion. And I always believe that **where there is injustice**, there will be no peace, disharmony and no goodwill for the members, for the people and the country as a whole.



3. Pertaining to fumigation, some of our members with MAFAS licenses were suspended by Plant Quarantine in late last year 2006.



PCAM again **took the initiatives to appeal** to the authorities to review their audit procedures and imposition of penalties as well as to allow members to correct their shortcomings on fumigation's rules and application instead of a blanket suspension which may affect their business image & operations. To this end, a Fumigation Sub-Committee was formed to dialogue with PQ on their guidelines.

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## EDITOR'S NOTE

ANDROO SUNG

### MPSJ & MP Sepang still playing tricks in their bag

Recent feedbacks from some members clearly showed that MPSJ & MP Sepang still do not allow "free enterprise" when it comes to Pest Control Services rendered to customers in the Subang Jaya & Sepang boundaries inspite of the overruling decision of the Pest Control Consortium by the Selangor Menteri Besar dated 6 September, 2006.

A number of customers have said "No" to some members as MPSJ/Sepang have rejected the renewal of business premise license of owners who do not engage the pest control operators not listed in their panel. One has to register with MPSJ/MP Sepang's panel and pay a deposit upfront called a "bond" to the local councils in order to qualify supplying Pest Control services to business premise owners.

Under the Federal Constitution, Article 8, 96 & 97 clearly states otherwise pertaining to the above.

#### Article 8 stipulates:-

1. All persons are equal before the law and entitled to equal protection of the law.
2. There shall be no discrimination against citizens on the ground of religion, race, descent or place of birth in any law relating to or carrying on of any trade, business, profession.
3. No public authority shall discriminate against any person on the ground that he is a resident or carrying on business in any part of the Federation.

#### Article 96 stipulates:-

1. No tax or rate shall be levied by or for the purposes of the Federation except by or under the authority of the Federal Law.

#### Article 97 stipulates:-

1. All revenues and moneys raised or received shall be paid into one fund known as the Federal Consolidated Fund.
2. This fund shall be separated and paid out except under the authority of the State law or Federal law as the case may be.

Since there are provisions as above pertaining to "Free Enterprise and Money Collected", it appears that MPSJ/MP Sepang are blurred or rather pretentious to the law per say. What do you think, members? MPSJ has requested PCAM not to tell their negligence to the Press or put pressure on them through our legal onslaught but rather to have more dialogue instead. However, their sincerity is not counted basing on their own actions to go against what is lawfully provided in the Federal Constitution.

*How then can they have the cheek to tell PCAM not to make so much noise to the press and not to apply law through our lawyers when they themselves flung the law?*

Another paradox among our own members is that some members, intentions only known to themselves make noises that we should not use the Association's money to fight authorities and to toe the line of the authority. These members should ask themselves "Abiding to the law and authority is dutiful. But abiding the law and toeing the line to those who themselves should set an example of our Constitution is a real mockery!" Those members who complained against PCAM's actions should look into the mirror and asked "What are your intentions?" PCAM and members will definitely review those members' intentions and discipline them accordingly if and when necessary to do so!

Join PCAM Now & Make a difference





## Executive Report of the recently organized PCAM-AIB Seminar/ Workshop 28 & 29 May, 2007

After 3 months of preparation of the above Seminar/Workshop the PCAM-AIB Organizing Committee is proud to announce to the Members that the preparation and organization of this much awaited Seminar/workshop was smooth sailing and a resounding success especially in terms of performance and profitability. The Organizing Committee made up of a team of experienced, knowledgeable and diligent Exco Members and 2 PCAM staff consisting of :-

**Mr Johnny Ooi, the Organizing Chairman and VP: Project Development**

**Mr Ang Tan Loong, our Organizing Advisor and President**

**Mr Christopher Lim, our Financial Consultant and Honorary Treasurer**

**Mr Androo Sung, our Event Director and Executive Director and**

**Mr. Anson Raymond, our Secretariat and Event Coordinator**

did a wonderful job and it was the result of teamwork, sacrifice and endurance that made this International Seminar an amazing success as the response was overwhelming with 150 participants: 136 delegates, 11 Exco Members plus our 3 trainers for the 2 full day Seminar held in Crown Princess Hotel, Kuala Lumpur.

### Marketing

The marketing was superb with the design and artwork beautifully done to market the Seminar. The brochure was quickly re-designed compared to the Singapore brochure and the Event Director quickly got the Committee to approve the printing and distribution without much delay. The Secretariat and the Event Director did their part by sending e-mails & brochures to many participants like the Malaysian Crop life Association, The Indonesian Pest Control Association, non-Members like Fumakilla, Sushi Kin, Sime Darby Commodities, Kerry Ingredients etc. The brochures appeared in our PCAM & the AIB website.

Gan Wilson did his part by getting his top management to support the event by sending 17 participants. Some of them were from Rentokil Philippines, HongKong, Vietnam, Brunei and Indonesia.

Our President, Johnny and Wahid did their part by bringing some brochures to our Indonesian counterpart

when they attended the AQIS Symposium in Jarkarta before our AIB seminar. Their efforts were not wasted when the Indonesian Pest Control Association sent 8 participants to this seminar. Johnny was also able to invite 2 participants from University of Nottingham and 4 participants from Abadi Hygiene. Our as usual jolly En.Wahid was able to send 11 participants from United Fumigation to this event. Shubhi and Christoper Lim brought in 4 and 3 participants respectively.

And the rest was history when participants from India, China, Sabah,Sarawak and the rest of Malaysia came forward to respond this long awaited Seminar as the Marketing brochures and the Marketing team impressed upon them the quality of the 3 AIB trainers namely Deryck Tremble, Anthony Rascke and Jennifer Tan, the relevancy of the programme entitled" The Essentials and Practice of Integrated Pest Management in the Food Industry" and the Certificate of Competency for those who painstakingly got themselves seriously involved in the 2 full day seminar which was worth every cent invested.

### Organizing Committee

Several meetings were held to continuously monitor the progress and development of the event. Time, and effort were sacrificed to ensure that the event will not face any major hiccups. At the end of it all, the following were approved and executed according to the desired plan:-

### After much deliberation, the Committee made the following decisions:-

To create and design a Marketing brochure same as our Singapore counter-part but with improvement on design, layout and presentation pertaining to our local requirements with the addition of detailed terminologies on abbreviations, different layout on the drawings and color shades, and a major overhaul on the arrangement of words on Programmes, Seminar rates, back cover etc.

1. To print the training materials into 3 slides instead of burning CDs.
2. To keep the training materials into a beautifully designed folder.
3. To provide a beautiful PCAM-AIB Seminar bag to carry the folder/materials.



4. To provide a well designed name tag with quality PCAM-AIB lanyard.
5. To present 3 plaques of Appreciation to the Trainers.
6. To hire a projector of a higher capacity for the Seminar/workshop.
7. To hire a photographer for group photo.

**The Event Director has to oversee, co-ordinate and execute the whole operations which includes:-**

1. Programme Scheduling and smooth flow of the event.
2. Act as the Master of Ceremony for the Introduction, Opening, & Closing of the Event.
3. Ensure all items supplied are in order, the printing and artwork.
4. Co-ordinate with the trainers, the Organizing committee and the Secretariat to ensure all systems work.
5. Ensure collection of payments and reconciliation.
6. Prepare a feedback form for the seminar.
7. Prepare ground rules for the event.
8. Ensure all items to ferry to the Hotel and back to PCAM.
9. Ensure Hotel set-up, arrangements and so forth.
10. All activities to be carried out in accordance with the Planning and instructions as set forth by the Organizing Committee.

#### **Sponsors:**

1. Bayer Environmental Science graciously sponsor the folder
2. TC Euro Cars again backed us up in the various promotion items
3. CETM Equipment also came forward to sponsor some money

#### **Certificates issued and Examination results**

2 certificates were issued:

1. Certificate of Participation: 147
2. Certificate of Competency: 131 (Passed) 15 (Failed)

On this note, the PCAM-AIB Organizing Committee is proud to announce that out of the 146 participants who sat for the IPM/HACCP exams on the final seminar day, 89% of the participants passed the exams. There were 42 questions and the Trainers recommended after consultation with the Organizing Committee, to come out with the passed mark as 28 marks which is 67% instead of the standard 70% in view of the large and diversified participants which were represented by many countries.

**There were 9 top scorers of 40 and above.**

**There were 35 scorers for the range 36 to 39**

**There were 63 scorers for the range 31 to 35**

**There were 24 scorers for the range 28 to 30**

There were 15 participants with the range 15-27 (11%) This group shall have the opportunity to re-sit the exam when the next AIB course is conducted.

#### **AIB Feed back forms (Evaluation)**

1. Overall, the feedback from the participants is that they were generally very satisfied with the Organizers, trainers and the venue.
2. Comments from Sushi Kin S.B " it was nicely planned and blended in" – Good job!
3. Dear Androo, " I thank you all PCAM friends very much for giving me this chance to attend such a wonderful seminar, and thank you all for your hospitality when I stayed in Malaysia. I had a wonderful time." e-mail from Mr Jackson Liu from Danone Biscuits, China(Non-member)

**Conclusion:** In spite of some of the shortcomings, it a real learning curve for the Organizing Committee and the PCAM Exco. It was deduced that we are capable of organizing prestigious and internationally recognized events and activities with our OWN Management planning and human resources without outsourcing it to very expensive Event Managers.

However, the following items need review:-

Items	Feedback/Comments	Action in future
<b>Training Service</b>		
1	Case studies and Workshop: duration: too short	noted
2	Pictures need to be explained & discussed more	noted
3	Seminar should have a smaller group to be more effective	noted
4	Program shld include training at the food plant (site visit)	noted
5	Request courses for Pest Control Methods in Food & Beverages outlets	noted
<b>Hotel service</b>		
1	Sound & PA system in the hotel need to improve	noted
2	Put 2 screens instead one for participants at the back.	



## AIB Photos -

Pictures taken during the recent PCAM-AIB Seminar / Workshop 28-29 May, 2007 at Imperial Room, Crown Princess Hotel, Kuala Lumpur



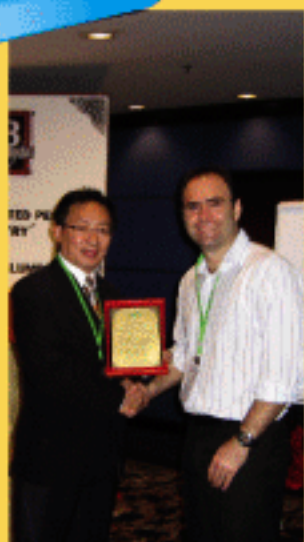
**Our 3 distinguished Trainers:**  
Deryck Tremble, Anthony Raschke, Jennifer Tan



Section of the 150 participants



Participants absorbed in the Seminar/Workshop



Mementos given to the 3 trainers in appreciation of their services



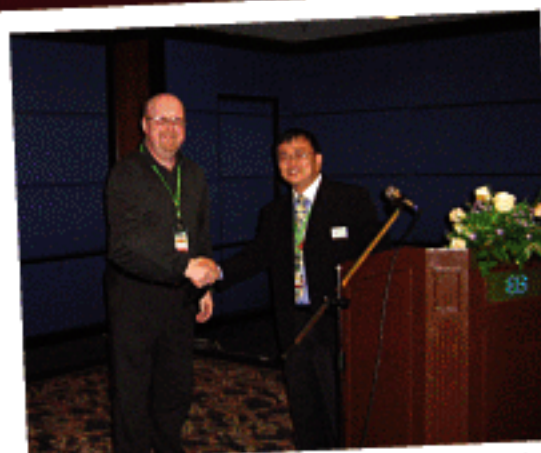
The 3 Trainers with the PCAM Organizing Committee and Exco Members



Mr. Anthony Raschke emphasizing a point during the Seminar



Lucky draw winners as announced by the Emcee:  
Androo Sung.  
Prizes given by Ms. Jennifer Tan



Our Organizing Chairman, Mr. Johnny J.L. Ooi thanking Mr. Deryck Tremble as the lead AIB Coordinator of the Seminar /Workshop



## AIB Group Photo & New Exco line-up



### ESSENTIALS AND PRACTICES OF IPM IN THE FOOD INDUSTRY SEMINAR / WORKSHOP 28<sup>th</sup> - 29<sup>th</sup> MAY 2007, KUALA LUMPUR



Photo: M&M Digital Imaging Centre Tel: 06-4476559 Port Dickson

## AIB Group Photo



### The Pest Control Association of Malaysia Executive Committee 2007-2009



FROM LEFT TO RIGHT : M.Selvarajan, Chong Yee Seng, Edward Gana, Azlina Bte Amran, Johnny J.L.Ooi, S.Gnanasambanthan, Ang Tan Loong, Wahid Udin, Gan Wilson, Androo Sung, Christopher Lim, Mohd Shubhi, Ashby Foo, Wan Kong Meng.  
ABSENT WITH APPOLOGY : Winslow Wong, G.Subramaniam.

PHOTO: M&M Digital Imaging Centre Tel: 06-4476559 Port Dickson

## New Exco line-up

### PCAM EXCO 2007 - 2009

**President**  
Ang Tan Loong

**Hon Secretary**  
S.Gnanasambathan

**VP Membership**  
Chong Yee Seng

**Legal Advisor**  
Lee Swee Seng  
& Co: Kenny Ng

**VP Project Development**  
Johnny Ooi Juan Lee

**Committee Members**  
Wan Kong Meng, Ashby Foo,  
G.Subramaniam, Selvarajan,  
Winslow Wong, Gan Wilson,  
Edward Gana, Azlina Bte Amran

**Deputy President**  
Wahid Udin Ali

**Hon.Treasurer**  
Christopher Lim

**Hon.Member (Professor)**  
Dr.Lee Chow-Yang

**VP Communication**  
Shubhi bin Abdul

**PCAM Secretariat**  
Anson Raymond



# Jakarta Symposium (16-19 April, 2007)

## The AQIS Methyl Bromide Standard From the Malaysian Industry's Perspective



### History Of Fumigation in Malaysia



The practice of fumigation in Malaysia dates back in the late forties mainly with foreign companies showing interests mainly in pest control. Although many of the fumigators are aware and having been taught the fundamental basics of **Good Fumigation Practices** (GFP), such GFP were hardly carried out in good faith and was chaotic. Only in 1953, the Hydrogen Cyanide Act was enacted to monitor the usage of such toxic fumigants with Methyl Bromide incorporated in it around the year 1980.

Along with our Pesticides Act in 1974, these legislative priorities were mainly directed at regulating the safety aspects of consumers, the fumigation practitioners and the registration of fumigants used. The science and the art of application of these fumigants were never immaculately detailed in these regulations, which eventually led to fierce, unhealthy competition and price wars manipulated by the demanding markets. As long as we comply with the regulations, the prerogative to set one's standards lies with the fumigators themselves.



### Implementation of ISPM.

The implementation of ISPM-15 for wood packaging materials in early 2003 was initially greeted with enthusiasm by some fumigators, who believed that the guidelines once implemented will uplift the industry and consequently, there will be some form of uniform standards. But alas, after a couple of years due to various reasons and resistance from the exporters and manufacturers, the standard guidelines fail to meet its objective. Up to the introduction of AFAS in our country or the Australian Fumigation Accreditation Scheme, the only difference in ISPM was the markings or stampings of WPMs. The standards were no different from our previous practices of FIT or fumigation in transit except for the extra work of ventilations by us. The big hue and cry from the exporters was why the "exorbitant increase" in fumigation prices when it's only the extra markings? The bone of contention from these exporters was they can accept the AFAS provided such exports to Australia are imposed; the standards for other importing countries should be maintained, i.e. AFAS for Australia bound exports and ISPM for non AFAS countries.

While ISPM failed to address the art and methods of application, AFAS complemented both the Science and Art of fumigation and provided some hope for our industry. AFAS Guidelines were received well by our relevant authority i.e. Department of Agriculture or DOA and by the Pest Control Association Of Malaysia (PCAM) representing the accredited fumigators. It ensures uniformity and signaled to us that these regulations are meant not for those who desire to comply but rather to act against the defaulters and to safeguard the interests of the compliant parties. Take for example, say traffic rules; those who abide by the speed limit have nothing to be apprehensive or fearful of it, after all, it was meant for the speedsters! Just as the Penal Codes of one's country are enacted to protect the law abiding citizens, AFAS with its stringent bio security measures are meant to protect the fumigators who abide by AFAS. It offers us the confidence and security that those who abide and adhere to the regulations all this while shall by no means be sidelined or marginalized.



### Implementation Of MAFAS

However, despite the fact that our DOA's quarantine officers and PCAM, relentlessly pursuing the necessity of compliance, organizing roadshows throughout the country and explicitly describing the need to maintain only **one** standard, it was met with startling resistance from the manufacturing & export industries.

Not to be outdone, DOA in the later stages introduced regulatory guidelines called MAFAS or the Malaysia Fumigation Accreditation Scheme on 1st. April 05 whereby AFAS standard be implemented and accepted by fumigators. Notices were disseminated to the parties concerned and on PQ's website detailing the list of accredited fumigators and informing the public that there shall be only One standard for all fumigation meant for QPS and for all importing countries.

Again, the resistance came in from many quarters; especially from the manufacturers demanding the fumigators to justify our fumigation price increase of four folds and more.

The umpteen years, of practicing our own standards of fumigation seems a habit difficult or impossible to break. The norm in the past which had imbedded so deeply in us had become the standard of the industry and our conscience calloused by our own ethics to survive.







Our DOA should be commended for taking this initiative, commitment and their steadfastness, for had it not; there will still be 2 standards of practice in our country.

We are glad to say that overall now, the market has accepted it as part and parcel of their exports. As can be deduced from here, as service providers, however hard we may try to convince the exporters, we need the assistance from DOA and their stance, otherwise our efforts are futile. Similar checks with our regional countries with AFAS' implementation, the situation was no different with double standards of fumigation practice. They concurred wholeheartedly that MAFAS was an excellent example especially with the active enforcement coming directly and involvement from our DOA which is the proper authority on fumigation.



## Common woes of exporters & shippers:

**Time constraint:** Inadequate time for fumigation to meet closing time. To them time means monetary costs and coupled by the "drastic" price increased, they lamented our exports are becoming less and less competitive in the global market.

**Space constraint:** Unable to provide the necessary space at their yard or warehouse for GFP. This again will be additional cost to them owing to the premium they have to pay for the extra land of space.



## Technical Aspects that can be improved:

We opined that there is only one direction for AFAS' standard to move, which is up, up and up. In view of many problems associated with QPS (**Quarantine & Pre-Shipment**), we foresee many importing countries will begin to realize the importance of complying with one standard of fumigation, and not leave it to the individual IPPO countries. Since IPPC endorses fumigation with Methyl Bromide and **Heat treatment** (HT), we are experiencing some form of direct competition from these HT providers.

Although AQIS accepts HT as well, we are unsure whether AQIS intends to or has any tentative standards in the pipeline similar to AFAS which HT providers need to comply or be regulated. Otherwise, the aspiration for fumigators to excel in our field may be curtailed, for the simple fact of convenience which HT enjoys at this juncture.

Secondly, the negative perception of MB as an ODS or **Ozone Depleting Substance** further compounded the disadvantage of using MB for QPS. Many countries especially some the EU countries and of late, Japan have insisted that only Heat treated WPMs as the acceptable standard owing to the perceived unenvironmental effects of MB. It will be worth its salt if APEC is able to develop a system of mechanism whereby MB can be neutralized or recycled.

To leave it to ISPM or IPPC to implement or enforce HT standards will definitely fail to address the negative issues which had impeded AFAS and was evident in the early stages here in Malaysia. Similarly, fumigation within the ambit of ISPM will only remain a protocol, a mere procedure to follow.

## How to improve the AFAS Standards?

- 1) Continually educating the exporters of the importance and emphasizing the implications of Bio security on a country. Distribution of leaflets or pamphlets and organizing roadshows. They should be informed periodically of their roles and duties as responsible exporters
- 2) Promote incentives to exporters whereby they are rewarded, encouraged or acknowledged as caring partners in AFAS. They may be given preferential clearance for a certain period of time and which should translate to cost saving incentives for them to engage and cooperate with reliable and trustworthy fumigators.
- 3) If all else fails and as a last resort only, admonish them and or hold them responsible in a contributory manner. This may have some repercussions on the fumigators as they deem themselves as paymasters and fumigators ought to be solely responsible for a failed fumigation or in the event their consignments were rejected by an importing country.

## Conclusion

On our part as accredited fumigators, the onus is on us to educate our customers and exporters by using moral persuasion to provide us proper space and the adequate time needed to perform GFP. Fumigators ought to be tactful in rejecting a fumigation job if the necessary criteria are not met. Clapping with one hand has no impact and unproductive to the parties concerned. Last but not least, we beseech your authoritative support in getting the message across to the exporters.

We are grateful to AQIS and APEC for the funds granted to us these past few years and educating us to comply with this MAFAS as we envision by keeping our fingers crossed for larger grants from APEC to ensure this scheme will be a success to all.

Thank you,

**Ang Tan Loong**  
President  
Pest Control Association Of Malaysia





## President's Message (continue from pg.1)

### Recognition of PCAM's role & strength in the Pest Control Industry

With the hard work of the Exco leadership and members' support, PCAM at last has matured into an Association whereby the Government bodies like Pesticide Board, Plant Quarantine, Health Ministry, etc. Regional & International Pest Control Associations as well as local Associations, Guilds & Commerce Organizations, and other statutory bodies and local Authorities etc. paid more attention to our voices and activities in 2006.

To confirm PCAM's recognition, Australia Quarantine Inspection Service (AQIS) has invited PCAM to deliver a paper on Methyl Bromide fumigation from the Malaysian Perspective in the coming Jakarta Symposium 16-19 April, 07. Thus, as an Association, We have garnered our spirit and strength well enough to show the world that we are able to unite as One Body to face the challenges of this rapid-changing Information & Technological environment of globalization in spite of the members Pest Control Companies individual business vision and objectives. Gathering Pest Control Companies & allied entities to be members of one body under PCAM's umbrella has always been our foremost objective - & our vision and mission to set the benchmark of **raising higher standards and professionalism** in the Pest Control Industry, within Malaysia & beyond!

### Servant Leaders

As an Association, We are always seeking members to come forward to serve the Association with their years of invaluable hands-on experience as well as sharing their knowledge & skills acquired through continuous training and upgrading in the field of Pest Control business & technology.

In PCAM, our strength lies in "**Servanthood**". It means "service above self". Not only looking after one's interest, but also the

industry's interests as well. But that's history. May history inspires today for a better tomorrow for all of us and our posterities. Today there's servanthood. And the greater our aspirations to serve, the greater our future rewards will be."

### Year 2007 started with a history of sorts namely:-

1. 13 AGM on 21 April, 2007 and
2. The AIB Course on 28-29 May, 2007

I like to add two more issues to my message. One is a sad issue and the other is delightful. The sad issue is during the 13 AGM dated 21 April 2007, history was created in the form of contest for the post of Hon. Secretary and 10 candidates vying for the 8 Ordinary Exco seats. The incumbent Mr Gnana instructed his lawyer to challenge and declare the contest of Secretary post null and void in the event his proxies were not accepted by the members during the AGM. It was earlier declared invalid by the AGM Committee and the Returning Officer. The contestant Mr Johnny Ooi sensing some emotional anarchy within the fraternity graciously step aside not to contest and gave the Hon. Secretary post back to Mr Gnana to avoid any litigation situation of the incumbent. For the very first time, there was a full fledged committee comprising 15 Exco Members.

The delightful issue is the recently concluded AIB Seminar dated 28-29 May, 2007. It was a great success in terms of registration whereby for the first time, we had to turn down a few of the late comers due to the overwhelming response from the members and the public and the maximum capacity allowed. Such a scenario augurs well for our industry & a wake-up call to all of us that we should not procrastinate but rather register early for PCAM's courses to avoid future disappointments.

These sums up my message to those who is prepared to serve, has the passion and most of all humility to serve - to become a **meek servant** for PCAM Members. But still, we need to count on all you PCAM Members for your continuous & loyal support & participation in all our activities & programs.

May God continue to bestow these blessings ever upon those who serve and Members' constant prayers who received this blessed servitude of the Pest Control Association of Malaysia.



### Australian Government Australian Quarantine and Inspection Service

14 May 2007

Mr Ang Tan Loeng  
President Pest Control Association of Malaysia  
No.9, Jalan Teratai 1/2E  
Taman Bukit Teratai  
Cheras, 56100  
Kuala Lumpur, Malaysia

Dear Mr Ang

It was pleasure to see you in Jakarta for the recent Australian Fumigation Accreditation Scheme (AFAS) Symposium. I would like to thank you for delivering your presentation on the AQIS Methyl Bromide Fumigation Standard.

One hundred and forty delegates representing industry and government from seventeen economies attended the Symposium to discuss issues related to the implementation and management of AFAS. Your presentation on the AQIS Methyl Bromide Standard was of considerable benefit to these discussions and to the eventual Symposium outcomes.

Once again, thank you for your valuable contribution and participation and I look forward to continuing to work with you on AFAS in the future.

Yours sincerely,

Mr David Cox  
Manager  
Offshore Development Unit  
Cargo Management Group  
Australian Quarantine and Inspection Service

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DEPARTMENT OF AGRICULTURE, FISHERIES AND FORESTRY

**Compliments from Australian Government**  
(Australian Quarantine and Inspection Service)

### Up Coming events / Activities.....

1. The 19th FAOPMA and International Exhibition on Pesticides, Material and Equipment:  
Pest Code 14-16 November, 2007  
Howard International House, Taipei, Taiwan  
(Federation of Asian & Oceania Pest Managers Associations)  
[www.faopma2007.org.tw](http://www.faopma2007.org.tw)
2. International Trade Fair for Hygiene & Pest Control HIPECO  
20-21 November, 2007, in EXPO CENTER XXI,  
Warsaw Organized by Polish Pest Control Federation.  
[www.euro-hipeco.pl/en](http://www.euro-hipeco.pl/en)
3. Pesticides Applicator License course to be organized by PCAM soon.
4. Pest Summit 2008 in Bangkok, Thailand  
Organized by the Pest Control Association of Thailand In association with PCAM, SPMA and Indonesia PC Association.
5. Professorship Talk by Professor Dr Lee Chow-Yang,  
PCAM Honorary Member

Date : 3 September, 2007 (Monday) Time: 10 am  
Venue: Dewan Budaya, Universiti Sains Malaysia, Penang  
Topic : Perspective in Termite Management in Buildings & Structures in Malaysia



Cockroaches...be on your way.

InPACT is here.

Cockroaches have been present on earth for over 300 million years ago and since then, they have been one of the least liked insect by human beings. Scientist revealed that there are about 4000 species of cockroach named - out of which, 40 are identified to be major pests in public health namely in houses and buildings. They have been identified to carry and transmit disease organisms such as viruses, bacteria, fungi that can result in food poisoning, diarrhea and other diseases. The organisms are carried on their legs, bodies and inside their body. They deposit their droppings and contaminate food and the household items. Cockroach excrement and skin contains a number of allergens, which can cause skin irritation, watery eyes and other allergic responses to human beings. Sometime, the smell and sight of a cockroach is more that enough to scare some people and have "entomophobia" reaction.

**InPACT** is a product and commercial program initiated by **Foggers Marketing Sdn. Bhd.** to the pest control industry to highlight and focus on cockroach management. InPACT carries the meaning "**Integrated Passive & Active Cockroach Treatment**" is the work of two years of field work, research and discussion with respective partners - manufacturer, PCOs to find the best combination and method workable for a more complete and thorough cockroach control. For PCOs that participate in this, and is our **InPACT Practitioner**, Foggers will carry out theory and field training on cockroach biology, pesticide application methodology and work towards Integrated Pest Management. Different level of training will be provided to the InPACT Practitioner. In addition, a commercial proposition will be supporting this to further help the InPACT Practitioner to uplift its services to the industry.

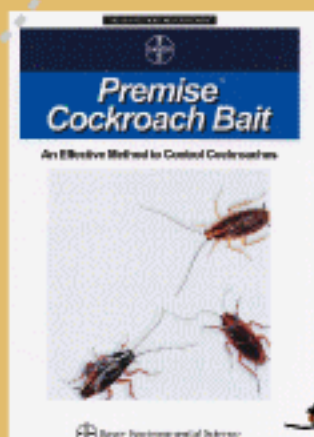
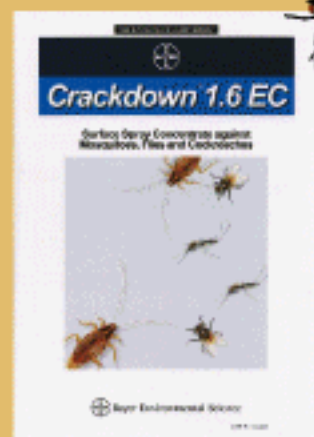


In InPACT, the treatment will be using deltamethrin 1.6%EC ( which is a Bayer propriety formulation - maintain flush out and kill effect and yet comes with low irritancy and odour) as the active treatment and Imidacloprid gel bait as passive treatment. The application of both products can be on its own or in combination. These have been field tested locally and proven to give good control of cockroaches. The product is supported and manufactured by Bayer Environmental Science (A business group of Bayer Cropscience).

With InPACT, cockroaches will surely have a tough time.  
For those who are interested, please contact us at



**Bayer Environmental Science.**







# IMPACT<sup>TM</sup>

Integrated Passive & Active Cockroach Treatment



Brought to you by



Product support by



**Bayer Environmental Science**

A Business Group of Bayer CropScience

*for details and enquiry, please contact*

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