

President's message

In the Counsel of many, there is Might.... so says a proverbial adage

The termination of the Pest Control consortiums [created by the MPSJ & MPSEng] by our Menteri Besar of Selangor on the 6 Sept. 06 was a classic case in point. In the face of these relentless onslaughts by these consortiums, we relied not on our might or strength but on a united front as we lobby and seek for counsel and advice from various groups like the media, the Business & Residential Associations, and other social groups. Reiterated by what we stand, we are not against the formation of consortiums by local councils but rather on the principle of free enterprise just as we would welcome competitions on level grounds whether be it from within or without our industry.

Although many of us saw the adverse importance of these lopsided policies, we failed to see the urgency of arresting the issues in concerned. Our Motto? "As long as it doesn't affect us, well and good", called this MYOB. We have become self centered in our quest for more businesses and failed to realize the cancerous proliferation by other local councils had these appointed consortiums became a reality. The signal or sign was evident that by this year-end all the 12 local councils in Selangor would follow suit while the other 26 in the country will implement it throughout the country in stages. Their noble contention? It is in the best interests of the public's health and hygiene and serves as a deterrent to PCOs from fleeing the public!

Below is a table of the chronological of events culminating to the termination of the Pest Control Consortium created by the MPSJ & MPS in May, 2006

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Pest Control Consortium Chronology of events & activities : May – October, 2006

Dates	Description of events & activities	Action taken
21 May	Pest Consortium Flyer by MPSJ	Flyer sent to PCAM by one PCAM member
25 May	Heated response to Council's pest plan – Star Metro	SS15 Bus Operators Association
28 May	President's letter to Star Metro – Call off Pest Plan – The Star	President's call to scrap it
10 June	1st Forum called by PCAM	Sub-Committee set-up
20 June	Letter from Pesticide Control Division to MPSJ Istiqbal Pertanian, Ministry of Agriculture	Pesticide Act 1974 & Pest Control guidelines
24 June	2nd Forum called by PCAM	Set-up of Legal Aid fund RM 9,641.00
30 June	Legal Advisor appointed – Mawar Lee Swee Seng & Co	PCAM's lawyer list, letter
25 July	Received a letter from Timbalan Perdana Menteri, Jabatan Perdana Menteri thru our lawyer addressed to The Gen. Secretary, Kementerian Perumahan dan Kerajaan Tempatan	To request the Housing and Local Government Ministry to look into it
27 July	Confusion reigns over the Pest Control Certificates – Star Metro, News M4: Association Chairman Samson David	SS15 Business Operator Association Meeting
1 August	President e-mail to Dato Sofian (DG) on the MPSJ issue	Dept. of Agriculture
8 August	Selangor Municipal Council plans to follow MPSJ Business on foul over pest control consortium	Sun highlight Pg 11
	Local Councils object: Move is to improve health standards	
10 August	Pest Control Stinker – Councils appoint unlicensed fumigators	Sun Headline
11 August	Leave it to the experts: Councilor – Datuk Lee Hwa Beng	To put on hold – the Consortium
	The Sun, pg 6 & 11 & pg 27	
16 August	3rd Pest Consortium forum – Legal Aid fund stands at RM14,641.00 – Lawyer Kenny Ng's legal advice on MPSJ issue	No Local Stand: Two pronged approach
19 August	Press Conference with the SS15 Business Operators	In Subang Jaya
22 August	Doubtful consortium – 3 out of 6 Consortium companies share common directors	Sun Headline
6 September	Pest Control Consortiums TERMINATED! Selangor State Govt. overruled the decision of the MPSEng & MPSJ to award pest control concessions to two consortiums	Sun Headline Selangor Menteri Besar speaks
8 September	Knock-out blow against exclusive deals It is undeniable that the highly questionable appointment of the pest control consortiums by MPSJ & MPS had shaken public confidence in the state of governance in these local authorities	The Sun says in "Speak-up" column pg 19
4 October	The Sun: Why must we register with Ministry Of Finance?	The PCAM President speaks
6 October	MB: State Exco goofed again. No need to register with MOP	The Sun & The Star

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Editor's note

Androo Sung

For PCAM's Glory

So you are no longer outsiders or aliens, but fellow members of the Association. You belong now to a household of Pest Control Operators, the cornerstone being the Association.

In PCAM each separate piece of membership, the President, Exco Members, Honorary Member, Active Members and Associate Members, properly fitting into each other, grows together into ONE big family called the Pest Control Association of Malaysia!!

The fitting process may at times rub the wrong way but PCAM made each unique to reflect PCAM's glory.

Consider this POEM:

A Parable of the Tools

The hammer was presiding at

A meeting of the Tools.

The meeting started out just right –
Exactly like the rules.

But when the tools could not agree,
One voice was clearly heard,
"It's time that hammer goes –
He knocks with every word!"

"And brother plane must go" said one,
"He never does go deep.
He skims the surface; shavings fall –
True worth he'll never keep!"

Another spoke, "Sandpaper, too,
Must surely go today;
He's rough and tactless, makes
Such dust –
He'll rub the truth away!"

"But brother Saw", Sandpaper retorted,
"Just cuts the whole way through.
He makes divisions everywhere
And scatters sawdust!"

You are now part of this big Pest Control Network, having a COMMON STRUGGLE against the local authorities like the MPSJ & MPS who wanted to dictate the economy of the Pest Control capitalism; which failed in the end as the PCAM members stood steadfast with no uncertain terms and compromise. Alas, We did not bow down to the authoritarian rule of the councillors of MPSJ & MPS. "And God knows who else!" And all glory to PCAM as the poem above proves that any Association always have the members' interest at heart if & when applied conscientiously based on its Constitution and Code of Ethics.

"And when screwdriver does a job,
You're sure he will get dizzy;
He stays still and turns around,
And yet he thinks he's busy!"

"The Square keeps others well in line,
He knows he's straight and right,"
"The wrench insists on perfect fit,"
"The pliers pinches tight."

The Carpenters of PCAM
Came walking slowly through,
The President softly spoke,
"there's work today,
And I need ALL of you."

Without delay in union
They chorused, "Here am I;
Just use me, Master, as you see best;
for what you say, I'll do the rest."

Then with co-operation prompt
Those various humble tools,
Submitting to the Master's skill,
To build our lives and principles
Around the PCAM's school!

PCAM EXCO 2005 - 2007

President Ang Tan Loong	VP Membership Lim Hoang Pail	VP Project Development Johnny Gai Juan Lee	Committee Members Edward Gana Francis Ho Stephen Lu Gan Wilson
Deputy President Wahid Udin Ali	Hon. Member Professor Dr. Lee Chow-Yang	VP Communication Aida Bte Amran	
Hon. Secretary S. Gnanasambanthan	Legal Advisor Lee Jern Song & Co. Kenny Ng	PCAM Secretariat Anson Raymond	
Hon. Treasurer Christopher Lim			

PCAM Education & Training Center

PESTICIDES APPLICATORS' AND ASSISTANT PESTICIDES APPLICATORS' LICENSE COURSE - 13 & 14 SEPTEMBER, 2006

The above was the 5th course organized by PCAM at our Lecture Room. The object of this course is to provide training to staff, technicians, Business operators and any one that have involvement in the Pest Control Industry.

Course Objective:

As you are fully aware, Business Operators and Technicians ought to have the PAL & APAL certificates in order to practice Pest Control business & its operation especially pesticides usage & application. With this objective in mind, PCAM have once again continued as an Association that provides this useful technical education & training to its members. And hence also directly preparing the members for the PAL & APAL examinations conducted by the Pesticide Board on 20 September, 2006

Topics

Topics covered was as follows:- Pesticides Rules and Regulations, Pesticides handling & safety, Pesticides Applicators Usage, Pesticides Storage & Weed Control. Insects covered were Mosquitoes, Houseflies, Rats & Mice, Bedbugs & Fleas, Wood Borers, Termites, Cockroaches, Bees & Wasps and Ants.

Trainers & Lecturers

It was a 2 full day course conducted by hands-on market practitioners from Bayer Crop Science, BASF and Fogggers Marketing. PCAM also intends to organize this course for its members in Kota Kinabalu, Sabah, if there is a demand for it.



Recent conducted PAL/APAL Participants Group Photo - 13/14 Sept. 2006

PCAM Education and Training Calendar 2006-2007

Period	Courses	Skills acquired	Duration	Schedule dates
May 2006	Comprehensive Fumigation 1	To be licensed fumigator	4 days	Completed
May 2006	Comprehensive Fumigation 2	To be licensed fumigator	4 days	Completed
Sept 2006	Pesticide Applicator's License	To be licensed PAL/APAL	2 days	Completed 13/14 Sept. 06
Nov. 2006	CUSTOMER CARE AND SERVICE SKILL	To learn soft skills on customer care & service	1 day	Confirmed 22 NOV. 2006
DEC. 2006	NIOSH AND CIDB COURSE	TO LEARN TECHNICAL SKILLS ON OCCUPATIONAL HEALTH & SAFETY - GREEN CARD	2 DAYS	TARGET DATE MID-DECEMBER

PCAM Education and Training Calendar 2006-2007- Contd.

Period	Courses	Skills acquired	Duration	Schedule dates
Jan.2007	Team Building for better performance	To learn soft skill on team building & team work	1 day	Pending
Mar.2007	PAL/APAL	To be licensed PAL/APAL	1 day	Pending
Pending	Fumigation revision	To revise fumigation exams	1 day	Pending
Pending	E-mails, internet, trouble - shooting PC problems	To learn how to operate the various applications of e-mails, internet, PC problems	1 day	Pending
Feb.2007	Effective Communication	To learn soft skill on how to communicate effectively	2 days	Pending
March2007	Talk on Pest Line System	To learn the latest software on Pest Control business on-line system	1/2 day	Pending

Note: The course conducted is subject to the availability of the trainers & lecturers. PCAM reserves the right to vary the training calendar or cancel courses. PCAM will inform members of the confirmation of courses thro' e-mails and fax. PCAM's Education & Training Center terms & conditions apply and PCAM's decision is final.

PCAM EDUCATION & TRAINING FACILITIES @ REASONABLE RATES

Rooms/Equipment	Rental rate per 1/2 day (4hrs)		Rental rates per full day (8hrs)	
	Members \$	Non-Members \$	Members \$	Non-Members \$
Lecture room	200	300	400	500
Meeting room	100	200	300	400
LCD Projector + Screen	100	150	200	300
Dell 6400 Laptop	100	150	200	300
Digital Camera	100	150	150	225
Laminator	50	75	100	150
Fax Machine	0.50¢/copy	0.80¢/copy	-	-
Photostat machine	0.10¢/copy	0.20¢/copy	-	-
Fixed lines calls	0.50¢/3 mins	0.60¢/3 mins	-	-
Internet	5.00/1/2 hr	6.00/1/2 hr	9.00/ hr	10.00/ hr
Carpark	FOC	FOC	-	-

PCAM is able also to source & organize trainers, lecturers and education providers. We can also cater food and refreshment by our special chef for your functions at our rented premise. All your company's training and educational requirements can be tailored and are negotiable.



Our Lecture Room:

1. Can accommodate 30 pax – Classroom sitting
2. 50 pax – Theatre sitting
3. Fully air-conditioned
4. Projector with Screen
5. White Board with markers

Equipments available:

1. LCD Projector + Screen
2. Dell Intel Centrino Duo 6400 Laptop
3. Digital Camera
4. Laminator
5. Fax machine.
6. Photostat machines
7. Internet with Wifi

President's message

(Continue from page 1)

In the final analysis, PCAM being a professional entity with more than 200 members still believes in this adage. In bad times where inflation is the order of the day, the Pest Control Companies who are at the mercy of the local authorities like MPSJ & MPS will have to close ranks within the umbrella of our Parental Association so that other local authorities would not follow suit. It would be an acid test of democracy & fair play as the Government appears to be losing their grip over their self-made & self-appointed local authorities.

The Association has to uphold the truth and wrestle with this struggle for our beloved members. Nevertheless, our Association is saddened by some controversial members with their centered attitude of "If you can't beat them join them!" Against our conscience, divisions, finger pointing and suspicions creep in amongst us and ethics or morals faded in the darkness of uncertainties.

We are truly grateful and profoundly indebted to those of you who have supported, counsel and advised us fearlessly in our struggles, and which have positively impacted the Pest Control industry and the business operators at large. Our special appreciation to **Antipest, Okin, New Tech, NLC General Pest, Rentokil, Safety and Stopest** for their magnanimous monetary contributions whilst heading to our call for Legal Aid.

As the President, I believe our Struggles have just begun. Let us close ranks to ensure that the future of our Pest Control business lies in our hands and not in the hands of parties who are unqualified and are non-compliant with business rules & governmental regulations in our Pest Control industry. May we be vigilant, be on guard and be watchful and pass the message to the public on the importance of engaging qualified PCOs as competition is not only from within but also without.

At your Service,
Ang Tan Loong
President



IMPORTANT EVENTS AND ACTIVITIES OF PCAM IN AUG & SEPT 2006



▲ PCAM President, Mr Ang Tan Loong presenting a plaque to Puan Nuriah to congratulate her on her appointment as the new Pengarah, Pesticide Board Malaysia. Date: 18 September 2006

Dialogue in session - Pest Control issues with Pn. Nuriah and her staff during the Exco's visit to the Pesticide Board, 18 Sept. 2006

Two pressing issues to be addressed during the dialogue session

1. In view of the MPSJ's case, the Exco requested PB to update the PCO Licensed list and to give a copy to PCAM to update.
2. To review the entry requirement for sitting the PAL exam. No need to be Form 5 Level. Request PB to relax ruling.



▲ PCAM Exco Hon. Secretary, Gnanasambathan, President, Ang. Hon. Treasurer, Christopher Lim, VP-Project, Johnny Ooi, Deputy President, Wahid Ulin



▲ **PEST SUMMIT, SINGAPORE 10-12 August, 2006**
PCAM & SPMA - Joint Organizers - Working Committee

The Impact of Imidacloprid (Premise 200SC) On Subterranean Termite Colony (*Globitermes sulphureus*): Located Inside and Surround A Wooden House in Penang

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ABSTRACT

Population estimation of *Globitermes sulphureus* (Isoptera : Termitidae), foraging activity and control by using a slow acting termiticide, Premise 200SC containing 18.3%w/w imidacloprid was studied. Six underground monitoring stations were established in this site in Sungai Pinang, Balik Pulau, Penang. The termite population was estimated to be 3.38 x 155, by the Lincoln Index and the feeding territory was 96 m². Premise 200SC was applied by rodding at the ratio 1:400 of Premise 200SC and water at 5 liter solution per hole of 45 cm apart. From this external treatment study, Premise 200SC proven to cease termite activity about 6 weeks after the treatment. Termite activity was not detected either indoors or outdoors until this report published.

Keywords: *Globitermes sulphureus*, imidacloprid, slow acting termiticide



Fig 1. The wooden house that was used for the external parameter trial with Premise 200SC.



Fig 2. Wooden stakes full with *G. sulphureus*.



Fig 3. *G. sulphureus* mound was found nearby the wooden house.



Fig 4. On day 42, no termite was found once the mound was opened and rotten smell was observed.



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- Waterbased SC formulation.

DIRECTIONS OF USE: Premise 200SC is a nicotinoid insecticide which acts as a contact and stomach poison.
Any usage not in accordance to label is an offence.

To protect wood from termite infestation.

Material	Pest	Usage Rate 10 litres water	Method of Treatment
Timber	Termite (<i>Coptotermes curvignathus</i>)	13 ml	Spray or paint surface of dried timber or soak in mixture for 30 minutes.

To protect building foundation against termite attack.

Site	Pest	Usage Rate 10 litres water	Method of Treatment
Foundation site/Floor surface.	Termite (<i>Coptotermes curvignathus</i>)	13 - 25 ml	Spray at 5 litres/m ² . Spray onto foundation before installing floor slabs. Use the higher rate for longer protection.

To protect building site and floor surfaces.

Post-construction place	Pest	Usage Rate 10 litres water	Method of Treatment
Building foundation site/Floor	Termite (<i>Coptotermes curvignathus</i>)	13 - 25 ml	Drill holes 50cm apart along the wall, 15cm away from walls. Pump into each hole 5 - 6 litres of the solution. Use the higher rate for longer protection.

Remarks:

At usage rate of 13 ml, Premise 200 SC provides **2 years** protection.

At usage rate of 25 ml, Premise 200 SC provides **5 years** protection.



Bayer CropScience

